

LEARN THE LATEST IN FULL-ARCH DIGITAL DENTISTRY

and AI Solutions for Practice Growth

SEPT 26-27, 2025

Breakfast & Lunch Included

15730 NORTH 83RD WAY. STE 101
SCOTTSDALE, ARIZONA

Elevate your practice in two days

at this immersive workshop for forward-thinking dental professionals. Through hands-on instruction, real-world case studies, and practical AI marketing tools, attendees will gain a deep understanding of how modern digital workflows align with patient-centered prosthetics.

Course Investment

Includes Up to 2 Team Members!

Regular Price

\$1,595

Early Bird Pricing*

\$795

*Ends on Aug 31



Bring up to Two Team Members

Made for teams who want to lead the way in modern dentistry. This session is ideal for dentists integrating digital denture, overdenture, and LOCATOR FIXED workflows for precision fit and better patient outcomes. It also supports team leaders using AI tools to boost marketing, storytelling, and sales.

CE Credits & Learning Objectives

Earn up to 15 CE hours (7CE Participation, 8CE Lecture)
Code 670 – Removable Prosthodontics via lectures, live demos, and hands-on labs. Leave ready to:

- Deliver a seamless digital denture workflow
- Launch HIPAA-compliant video marketing
- Use AI to boost show rates and sales
- Diagnose, plan, and create implant overdentures chairside

Schedule at a Glance

Day 1

Digital denture workflow (Dr. Schnell)
+ AI marketing strategies (Dan Hinkle)

Day 2

Implant overdentures & LOCATOR
FIXED training (Dr. Kosinski)

Guest Speakers

Dr. Ronni Schnell

DMD, MAGD, FICD, FACD



Dr. Schnell is a BU professor and global lecturer with over 2,000 digital denture arches completed. She's earned top honors for teaching and clinical excellence. She's also a

competitive figure skater and runs a long-standing practice in Medford, MA.

Dr. Tim Kosinski

DDS, MAGD



Dr. Tim Kosinski is an Adjunct Clinical Professor, journal editor, and leader in implant dentistry, with over 20,000 implants placed and more than 270 published

articles. He holds several fellowships, has earned diplomate status, contributed to textbooks, and lectures internationally.

Daniel Hinkle

AvaDent SVP Sales & Marketing



Dan has been a driving force in the dental implant and full-arch direct-to-consumer marketing space for over 20 years. He now leads Prospira powered by AvaDent-deploying

AI-driven growth tools to help doctors scale their practices faster, smarter, and more profitably.

Digital Removable & FIXED Prosthetics with AI Growth

September 26–27, 2025 • 15730 N. 83rd Way, Ste. 101, Scottsdale, AZ

Day 1: Digital Denture Workflow + AI-Enhanced Practice Growth

8:00–8:30 AM	Registration & networking breakfast
8:30–10:15 AM	Dr. Ronni Schnell – Lecture & demo: full digital denture workflow, from intraoral scanning to biofunctional try-in
10:15–10:30 AM	Break
10:30–12:00 PM	Hands-On Lab: intraoral scanning, reference denture capture, and try-in techniques
12:00–1:00 PM	Lunch
1:00–2:45 PM	Continue Lab: scanning, efficient record capture, clinical/lab communication, and workflow optimization
2:45–3:00 PM	Afternoon Break
3:00–5:00 PM	Dan Hinkle – AI-driven practice growth: Systematic approach to AI marketing and patient acquisition, Creating HIPAA-compliant video success stories, 2-minute show-rate booster, AI-based sales coaching content for team empowerment
5:00 PM	Day 1 Recap & Q&A
6:00 PM	Dinner

Day 2: Implant Overdentures & LOCATOR FIXED

8:00–8:30 AM	Coffee & Day 2 Kickoff
8:30–10:00 AM	Lecture: Overdenture Indications & Attachments (Dr. Kosinski) Compare locator, bar, ball systems, and treatment planning
10:00–10:15 AM	Break
10:15–11:30 AM	Hands-On Lab I: Attachment Selection & Model Work: Hands-on placement of attachments on models
11:30–12:30 PM	Role-Play: Patient Communication & Case Acceptance: Guided scripting and objection handling
12:30–1:30 PM	Lunch
1:30–3:00 PM	Hands-On Lab II: Chairside Attachment Pickup: Direct & indirect pickup techniques on typodonts
3:00–3:15 PM	Break
3:15–4:15 PM	Troubleshooting & Maintenance Protocols – Common adjustments, relines, follow-ups
4:15–4:45 PM	Synthesis Session – Bringing it together: digital denture + overdenture + AI marketing workflows
4:45–5:00 PM	Closing Remarks & Next Steps – Course evaluation, certificates, continuing resources

To Sign Up, please scan the QR Code or visit www.minecamerica.com



\$795

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\$1,595

Regular Price

For additional information, contact Joel Gonzales at (480) 440-3927

Refund and Cancellation Policies: Provider-Initiated Cancellation: 100% refundable with no liability for travel, lodging or incidental expenses. Participant Cancels: More than 30 days before the event: 100% refundable 8 to 29 days before the event: participant will receive a 50% refund and 50% toward a future course 7 days or less: no refund with option to apply 50% toward future class. No show: No Refund. All refund requests must be in writing. Expect 60 days for all refunds.



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MINEC America (Megagen International Network of Education & Clinical Research)
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Approval does not imply acceptance by any regulatory authority or AGD endorsement.
Approved from 10/1/2022 to 9/30/2026. Provider ID# 322397

This activity has been planned and implemented in accordance with the standards of the Academy of General Dentistry Program Approval for Continuing Education (PACE) through the joint program provider approval of MINEC America and Avadent, Zest Digital Solutions, and MegaGen America. MINEC America is approved for awarding FAGD/MAGD credit. AGD ID# (322397)



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